

TOOTSIE ROLL INDUSTRIES, INC.

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PRESS RELEASE

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FOR IMMEDIATE RELEASE
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CHICAGO, ILLINOIS – April 22, 2026 - Ellen R. Gordon, Chairman, Tootsie Roll Industries, Inc. reported first quarter 2026 net sales and net earnings.

First quarter 2026 net sales were \$149,488,000 compared to \$146,521,000 in first quarter 2025, an increase of \$2,967,000 or 2%. First quarter 2026 net earnings were \$17,661,000 compared to \$18,058,000 in first quarter 2025, and net earnings per share were \$0.24 in both first quarter 2026 and 2025.

Mrs. Gordon said, “Successful marketing and sales programs contributed to higher sales in first quarter 2026 compared to the prior year comparative period. We continue to support our brands and drive distribution with trade promotions and other marketing support activities.

First quarter 2026 gross profit margins were adversely affected by significantly higher cocoa and chocolate unit costs, when compared to first quarter 2025. Cocoa commodities markets have retreated from their extraordinarily high price levels in 2025, but still remain above historical levels. As these lower costs begin to be reflected in our supply chain costs, we should realize lower cocoa and chocolate costs in late 2026 and into 2027. Although the Company continues to monitor its input costs, we are mindful of the effects and limits when passing on higher input costs to our customers as well as the final consumers of our products. First quarter results were also adversely affected by unfavorable international results as well as increased trade promotions.

First quarter 2026 net earnings did benefit from increased investment income from the Company’s investments in marketable securities. The Company’s effective income tax rates were 25.1% and 21.6% in first quarter 2026 and 2025, respectively, and therefore the higher effective tax in first quarter 2026 adversely affected first quarter 2026 results when compared to first quarter 2025. The higher tax rate in first quarter 2026 principally reflects the adverse effect of certain deferred compensation that will not be deductible for income taxes when paid in future periods.

We are focused on the longer term and therefore are continuing to make investments in plant manufacturing operations to meet new customer and consumer product demands, achieve product quality improvements, expand capacity in certain product lines, and increase operational efficiencies in order to provide genuine value to consumers.”

Safe Harbor Statement

This release contains forward-looking statements that are based largely on the Company's current expectations and are made pursuant to the safe harbor provision of the Private Securities Litigation Reform Act of 1995. Forward-looking statements can be identified by the use of words such as "anticipated," "believe," "expect," "intend," "estimate," "project," "plan" and other words of similar meaning in connection with a discussion of future operating or financial performance and are subject to certain factors, risks, trends and uncertainties that could cause actual results and achievements to differ materially from those expressed in the forward-looking statements. Such factors, risks, trends and uncertainties, which in some instances are beyond the Company's control, include the effects of U.S. tariffs as well as retaliatory tariffs and other import fees and surcharges by other countries, the overall competitive environment in the Company's industry, the ability to recover increases in input costs, including tariffs, through price increases, successful distribution and sell-through during Halloween and other seasons, and changes in assumptions, judgments and risk factors discussed in our Annual Report on Form 10-K for the year ended December 31, 2025.

The risk factors referred to above are believed to be significant factors, but not necessarily all of the significant factors that could cause actual results to differ from those expressed in any forward-looking statement. Readers are cautioned not to place undue reliance on such forward-looking statements, which are made only as of the date of this report. The Company undertakes no obligation to update such forward-looking statements.

TOOTSIE ROLL INDUSTRIES, INC.
CONSOLIDATED SUMMARY OF SALES & EARNINGS
FOR THE PERIODS ENDED
March 31, 2026 and 2025

	First Quarter Ended	
	2026	2025
Net Sales	\$ 149,488,000	\$146,521,000
Net Earnings	\$ 17,661,000	\$ 18,058,000
Net Earnings Per Share*	\$ 0.24	\$ 0.24
Average Shares Outstanding*	75,060,000	75,138,000

* Based on average shares outstanding adjusted for 3% stock dividends distributed April 3, 2026 and April 4, 2025.