

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2019

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

COMMISSION FILE NUMBER 1-1361

Tootsie Roll Industries, Inc.

(Exact Name of Registrant as Specified in its Charter)

Virginia
(State of Incorporation)

22-1318955
(I.R.S. Employer Identification No.)

7401 South Cicero Avenue, Chicago, Illinois
(Address of Principal Executive Offices)

60629
(Zip Code)

773-838-3400

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files) Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date (June 30, 2019).

Class	Outstanding
Common Stock, \$0.69-4/9 par value	39,233,318
Class B Common Stock, \$0.69-4/9 par value	26,301,602

Securities registered pursuant to Section 12(b) of the Act:

Title of each class:	Trading Symbol	Name of each exchange on which registered:
Common Stock, par value \$0.69-4/9 per share	TR	New York Stock Exchange

TOOTSIE ROLL INDUSTRIES, INC.

JUNE 30, 2019

INDEX

	<u>Page No.</u>
Part I — Financial Information	
Item 1. Financial Statements:	
Condensed Consolidated Statements of Financial Position	3-4
Condensed Consolidated Statements of Earnings and Retained Earnings	5
Condensed Consolidated Statements of Comprehensive Earnings	6
Condensed Consolidated Statements of Cash Flows	7
Notes to Condensed Consolidated Financial Statements	8-17
Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations	18-22
Item 3. Quantitative and Qualitative Disclosures About Market Risk	22
Item 4. Controls and Procedures	23
Part II — Other Information	
Item 1. Legal Proceedings	24
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	24
Item 6. Exhibits	24
Signatures	25

This Quarterly Report on Form 10-Q contains “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. See “Forward-Looking Statements” under Part I — Item 2 “Management’s Discussion and Analysis of Financial Condition and Results of Operations” of this Quarterly Report on Form 10-Q.

PART I - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

TOOTSIE ROLL INDUSTRIES, INC.
CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
(in thousands) (Unaudited)

	<u>June 30, 2019</u>	<u>December 31, 2018</u>	<u>June 30, 2018</u>
ASSETS			
CURRENT ASSETS:			
Cash & cash equivalents	\$ 57,857	\$ 110,899	\$ 38,334
Restricted cash	385	388	396
Investments	82,703	75,140	65,211
Accounts receivable trade, less allowances of \$1,652, \$1,820 & \$1,819	36,824	49,777	37,222
Other receivables	3,224	2,941	6,420
Inventories:			
Finished goods & work-in-process	62,333	32,159	63,548
Raw material & supplies	30,011	22,365	28,029
Income taxes receivable and prepaid	-	-	13,873
Prepaid expenses	7,752	10,377	7,132
Total current assets	<u>281,089</u>	<u>304,046</u>	<u>260,165</u>
PROPERTY, PLANT & EQUIPMENT, at cost:			
Land	21,735	21,726	21,945
Buildings	121,841	121,780	118,478
Machinery & equipment	401,153	401,037	380,778
Construction in progress	11,362	3,408	17,726
Operating lease right-of-use assets	1,258	-	-
	<u>557,349</u>	<u>547,951</u>	<u>538,927</u>
Less-accumulated depreciation	370,619	361,850	356,152
Net property, plant and equipment	<u>186,730</u>	<u>186,101</u>	<u>182,775</u>
OTHER ASSETS:			
Goodwill	73,237	73,237	73,237
Trademarks	175,024	175,024	175,024
Investments	195,359	170,409	192,181
Split dollar officer life insurance	26,042	26,042	26,042
Prepaid expenses and other assets	10,507	11,980	13,870
Deferred income taxes	536	522	421
Total other assets	<u>480,705</u>	<u>457,214</u>	<u>480,775</u>
Total assets	<u>\$ 948,524</u>	<u>\$ 947,361</u>	<u>\$ 923,715</u>

(The accompanying notes are an integral part of these statements.)

(in thousands except per share data) (Unaudited)

	<u>June 30, 2019</u>	<u>December 31, 2018</u>	<u>June 30, 2018</u>
LIABILITIES AND SHAREHOLDERS' EQUITY			
CURRENT LIABILITIES:			
Accounts payable	\$ 14,326	\$ 11,817	\$ 16,700
Bank loans	686	373	420
Dividends payable	5,901	5,772	5,783
Accrued liabilities	38,077	42,849	37,808
Postretirement health care	580	580	603
Current portion of operating lease liabilities	717	-	-
Total current liabilities	<u>60,287</u>	<u>61,391</u>	<u>61,314</u>
NONCURRENT LIABILITIES:			
Deferred income taxes	45,001	43,941	41,241
Postretirement health care	12,030	11,871	13,062
Industrial development bonds	7,500	7,500	7,500
Liability for uncertain tax positions	4,001	3,816	4,902
Non-current portion of operating lease liabilities	541	-	-
Deferred compensation and other liabilities	76,539	68,345	69,665
Total noncurrent liabilities	<u>145,612</u>	<u>135,473</u>	<u>136,370</u>
TOOTSIE ROLL INDUSTRIES, INC.			
SHAREHOLDERS' EQUITY:			
Common stock, \$.69-4/9 par value- 120,000 shares authorized; 39,233, 38,544 & 38,645, respectively, issued	27,245	26,767	26,837
Class B common stock, \$.69-4/9 par value- 40,000 shares authorized; 26,302, 25,584 & 25,605, respectively, issued	18,264	17,767	17,781
Capital in excess of par value	710,703	696,535	699,965
Retained earnings	8,121	33,767	7,020
Accumulated other comprehensive loss	(19,537)	(22,222)	(23,501)
Treasury stock (at cost)- 90, 88 & 88 shares, respectively	(1,992)	(1,992)	(1,992)
Total Tootsie Roll Industries, Inc. shareholders' equity	<u>742,804</u>	<u>750,622</u>	<u>726,110</u>
Noncontrolling interests	(179)	(125)	(79)
Total equity	<u>742,625</u>	<u>750,497</u>	<u>726,031</u>
Total liabilities and shareholders' equity	<u>\$ 948,524</u>	<u>\$ 947,361</u>	<u>\$ 923,715</u>

(The accompanying notes are an integral part of these statements.)

TOOTSIE ROLL INDUSTRIES, INC.
CONDENSED CONSOLIDATED STATEMENTS OF
EARNINGS AND RETAINED EARNINGS
(in thousands except per share amounts) (Unaudited)

	Quarter Ended		Year to Date Ended	
	June 30, 2019	June 30, 2018	June 30, 2019	June 30, 2018
Net product sales	\$ 106,021	\$ 105,623	\$ 207,040	\$ 206,482
Rental and royalty revenue	931	1,186	1,889	2,127
Total revenue	<u>106,952</u>	<u>106,809</u>	<u>208,929</u>	<u>208,609</u>
Product cost of goods sold	65,945	67,481	130,801	133,315
Rental and royalty cost	276	208	531	475
Total costs	<u>66,221</u>	<u>67,689</u>	<u>131,332</u>	<u>133,790</u>
Product gross margin	40,076	38,142	76,239	73,167
Rental and royalty gross margin	655	978	1,358	1,652
Total gross margin	<u>40,731</u>	<u>39,120</u>	<u>77,597</u>	<u>74,819</u>
Selling, marketing and administrative expenses	<u>28,216</u>	<u>28,752</u>	<u>59,324</u>	<u>54,609</u>
Earnings from operations	12,515	10,368	18,273	20,210
Other income (loss), net	<u>3,053</u>	<u>3,363</u>	<u>9,070</u>	<u>3,884</u>
Earnings before income taxes	15,568	13,731	27,343	24,094
Provision for income taxes	<u>4,024</u>	<u>3,261</u>	<u>6,888</u>	<u>5,523</u>
Net earnings	11,544	10,470	20,455	18,571
Less: Net earnings (loss) attributable to noncontrolling interests	<u>(12)</u>	<u>(19)</u>	<u>(56)</u>	<u>(43)</u>
Net earnings attributable to Tootsie Roll Industries, Inc.	<u>\$ 11,556</u>	<u>\$ 10,489</u>	<u>\$ 20,511</u>	<u>\$ 18,614</u>
Net earnings attributable to Tootsie Roll Industries, Inc. per share	\$ 0.18	\$ 0.16	\$ 0.31	\$ 0.28
Dividends per share *	\$ 0.09	\$ 0.09	\$ 0.18	\$ 0.18
Average number of shares outstanding	65,559	66,104	65,722	66,232
Retained earnings at beginning of period	\$ 2,459	\$ 2,306	\$ 33,767	\$ 57,225
Net earnings attributable to Tootsie Roll Industries, Inc.	11,556	10,489	20,511	18,614
Adopted ASU's (See Note 1)	-	-	-	2,726
Cash dividends	(5,894)	(5,775)	(11,651)	(11,396)
Stock dividends	-	-	(34,506)	(60,149)
Retained earnings at end of period	<u>\$ 8,121</u>	<u>\$ 7,020</u>	<u>\$ 8,121</u>	<u>\$ 7,020</u>

*Does not include 3% stock dividend to shareholders of record on 3/5/19 and 3/6/18.
(The accompanying notes are an integral part of these statements.)

TOOTSIE ROLL INDUSTRIES, INC.
CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE EARNINGS
(in thousands except per share amounts) (Unaudited)

	Quarter Ended		Year to Date Ended	
	June 30, 2019	June 30, 2018	June 30, 2019	June 30, 2018
Net earnings	\$ 11,544	\$ 10,470	\$ 20,455	\$ 18,571
Other comprehensive income (loss), before tax:				
Foreign currency translation adjustments	205	(1,674)	596	(62)
Pension and postretirement reclassification adjustments:				
Unrealized gains (losses) for the period on postretirement and pension benefits	-	-	-	-
Less: reclassification adjustment for (gains) losses to net earnings	(380)	(331)	(761)	(662)
Unrealized gains (losses) on postretirement and pension benefits	(380)	(331)	(761)	(662)
Investments:				
Unrealized gains (losses) for the period on investments	1,185	(30)	2,652	(1,280)
Less: reclassification adjustment for (gains) losses to net earnings	-	-	-	-
Unrealized gains (losses) on investments	1,185	(30)	2,652	(1,280)
Derivatives:				
Unrealized gains (losses) for the period on derivatives	57	(377)	607	(1,849)
Less: reclassification adjustment for (gains) losses to net earnings	162	548	258	835
Unrealized gains (losses) on derivatives	219	171	865	(1,014)
Total other comprehensive income (loss), before tax	1,229	(1,864)	3,352	(3,018)
Income tax benefit (expense) related to items of other comprehensive income	(248)	46	(667)	715
Total comprehensive earnings	12,525	8,652	23,140	16,268
Comprehensive earnings (loss) attributable to noncontrolling interests	(12)	(19)	(56)	(43)
Total comprehensive earnings attributable to Tootsie Roll Industries, Inc.	<u>\$ 12,537</u>	<u>\$ 8,671</u>	<u>\$ 23,196</u>	<u>\$ 16,311</u>

(The accompanying notes are an integral part of these statements.)

TOOTSIE ROLL INDUSTRIES, INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(in thousands) (Unaudited)

	Year to Date Ended	
	June 30, 2019	June 30, 2018
<u>CASH FLOWS FROM OPERATING ACTIVITIES:</u>		
Net earnings	\$ 20,455	\$ 18,571
Adjustments to reconcile net earnings to net cash used in operating activities:		
Depreciation and amortization	9,334	9,154
Deferred income taxes	393	(472)
Amortization of marketable security premiums	694	888
Changes in operating assets and liabilities:		
Accounts receivable	13,038	10,038
Other receivables	(242)	(1,308)
Inventories	(37,692)	(36,818)
Prepaid expenses and other assets	1,529	6,786
Accounts payable and accrued liabilities	(167)	8
Income taxes payable	2,750	(814)
Postretirement health care benefits	(602)	(586)
Deferred compensation and other liabilities	1,531	948
Net cash from operating activities	<u>11,021</u>	<u>6,395</u>
<u>CASH FLOWS FROM INVESTING ACTIVITIES:</u>		
Capital expenditures	(9,945)	(11,662)
Purchases of trading securities	(2,641)	(3,562)
Sales of trading securities	362	817
Purchase of available for sale securities	(33,558)	(49,742)
Sale and maturity of available for sale securities	12,120	27,057
Net cash used in investing activities	<u>(33,662)</u>	<u>(37,092)</u>
<u>CASH FLOWS FROM FINANCING ACTIVITIES:</u>		
Shares purchased and retired	(19,186)	(15,803)
Dividends paid in cash	(11,699)	(11,435)
Proceeds from bank loans	1,911	1,264
Repayment of bank loans	(1,594)	(1,255)
Net cash used in financing activities	<u>(30,568)</u>	<u>(27,229)</u>
Effect of exchange rate changes on cash	164	(64)
Decrease in cash and cash equivalents	<u>(53,045)</u>	<u>(57,990)</u>
Cash, cash equivalents and restricted cash at beginning of year	111,287	96,720
Cash, cash equivalents and restricted cash at end of quarter	<u>\$ 58,242</u>	<u>\$ 38,730</u>
Supplemental cash flow information:		
Income taxes paid/(received), net	<u>\$ 4,226</u>	<u>\$ 6,661</u>
Interest paid	<u>\$ 65</u>	<u>\$ 54</u>
Stock dividend issued	<u>\$ 70,557</u>	<u>\$ 60,538</u>

(The accompanying notes are an integral part of these statements.)

TOOTSIE ROLL INDUSTRIES, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2019
(in thousands except per share amounts) (Unaudited)

Note 1 — Significant Accounting Policies

General Information

Foregoing data has been prepared from the unaudited financial records of Tootsie Roll Industries, Inc. (the Company) and in the opinion of management all adjustments, which are of a normal recurring nature, necessary for a fair statement of the results for the interim period have been reflected. Certain amounts previously reported have been reclassified to conform to the current year presentation. These consolidated financial statements should be read in conjunction with the consolidated financial statements and the related notes included in the Company's Form 10-K for the year ended December 31, 2018 (the "2018 Form 10-K").

Results of operations for the period ended June 30, 2019 are not necessarily indicative of results to be expected for the year to end December 31, 2019 because of the seasonal nature of the Company's operations. Historically, the third quarter has been the Company's largest sales quarter due to pre-Halloween sales.

Revenue Recognition

The Company's revenues, primarily net product sales, principally result from the sale of goods, reflect the consideration to which the Company expects to be entitled generally based on customer purchase orders. The Company records revenue based on a five-step model in accordance with Accounting Standards Codification ("ASC") Topic 606 which became effective January 1, 2018. Adjustments for estimated customer cash discounts upon payment, discounts for price adjustments, product returns, allowances, and certain advertising and promotional costs, including consumer coupons, are variable consideration and are recorded as a reduction of product sales revenue in the same period the related product sales are recorded. Such estimates are calculated using historical averages adjusted for any expected changes due to current business conditions and experience. A net product sale is recorded when the Company delivers the product to the customer, or in certain instances, the customer picks up the goods at the Company's distribution center, and thereby obtains control of such product. Amounts billed and due from our customers are classified as accounts receivables trade on the balance sheet and require payment on a short-term basis. Accounts receivable are unsecured. Shipping and handling costs of \$11,185 and \$11,386 in second quarter 2019 and 2018, respectively, and \$22,217 and \$21,606 in first half 2019 and 2018, respectively, are included in selling, marketing and administrative expenses. A minor amount of royalty income (less than 0.2% of our consolidated net sales) is also recognized from sales-based licensing arrangements, pursuant to which revenue is recognized as the third-party licensee sales occur. Rental income (less than 1% of our consolidated net sales) is not considered revenue from contracts from customers.

Leases

The Company identifies leases by evaluating our contracts to determine if the contract conveys the right to use an identified asset for a stated period of time in exchange for consideration. The Company considers whether it can control the underlying asset and have the right to obtain substantially all of the economic benefits or outputs from the asset. Leases with terms greater than 12 months are classified as either operating or finance leases at the commencement date. For these leases, we capitalize the present value of the minimum lease payments over the lease term as a right-of-use asset with an offsetting lease liability. The discount rate used to calculate the present value of the minimum lease payments is typically our incremental borrowing rate, as the rate implicit in the lease is generally not known or determinable. The lease term includes any noncancelable period for which we have the right to use the asset. Currently, all capitalized leases are classified as operating leases and the Company records rental expense on a straight-line basis over the term of the lease.

Recently Adopted Accounting Pronouncements

At the beginning of 2019, the Company adopted Accounting Standards Update No. 2016-02 (ASU 2016-02), Leases (Subtopic 842), which requires lessees to recognize all leases with a term greater than 12 months on the balance sheet as right-of-use assets and lease liabilities. Upon adoption, the impact was the recognition of \$1,482 in right-of-use assets and lease liabilities for operating leases. The Company adopted ASU 2016-02 utilizing the current-period adjustment method and did not recast comparative periods upon adoption of the new standard. In addition, we elected certain practical expedients which permitted us to not reassess whether existing contracts are or contain leases, to not reassess the lease classification of any existing leases, to not reassess initial direct costs for any existing leases, and to not separate lease components for all classes of underlying assets. The adoption of this ASU did not have a material impact on the Company's consolidated financial statements.

In August 2017, the FASB issued ASU 2017-12, guidance that amends hedge accounting. Under the new guidance, more hedging strategies are eligible for hedge accounting and the application of hedge accounting is simplified. The new guidance amends presentation and disclosure requirements, and how effectiveness is assessed. The guidance is effective for fiscal years beginning after December 15, 2018, and interim periods within those years. On January 1, 2019, the Company adopted ASU 2017-12. The adoption of this ASU did not have a material impact on the Company's consolidated financial statements.

Recently Issued Accounting Pronouncements - Not Yet Adopted

In June 2016, the FASB issued ASU No. 2016-13, which replaces the current incurred loss impairment method with a new method that reflects expected credit losses. Under this new model an entity would recognize an impairment allowance equal to its current estimate of credit losses on financial assets measured at amortized cost. This guidance is effective for fiscal years beginning after December 15, 2019, with early adoption permitted. The Company is currently evaluating the impact this guidance will have on its consolidated financial statements.

Note 2 — Average Shares Outstanding

The average number of shares outstanding for six months 2019 reflects aggregate stock purchases of 510 shares for \$19,186 and a 3% stock dividend of 1,914 shares distributed on April 5, 2019. The average number of shares outstanding for six months 2018 reflects aggregate stock purchases of 472 shares for \$15,803 and a 3% stock dividend of 1,869 shares distributed on April 6, 2018.

Note 3 — Income Taxes

The Company is subject to taxation in the U.S. and various state and foreign jurisdictions. The Company remains subject to examination by U.S. federal and state and foreign tax authorities for the years 2015 through 2017. The Company's consolidated effective income tax rate was 25.8% and 23.7% in second quarter 2019 and 2018, respectively, and 25.2% and 22.9% in first half 2019 and 2018, respectively. The higher tax rates in 2019 principally reflect higher state and foreign income tax expense, including the effects of certain international tax provisions relating to U.S. tax reform legislation that became effective at the beginning of 2018.

NOTE 4—Share Capital and Capital In Excess of Par Value:

	Common Stock		Class B Common Stock		Treasury Stock		Capital in Excess of Par Value
	Shares	Amount	Shares	Amount	Shares	Amount	
	(000's)		(000's)		(000's)		
Balance at March 31, 2019	39,418	\$ 27,374	26,342	\$ 18,293	90	\$ (1,992)	\$ 719,212
Issuance of 3% stock dividend	—	—	—	—	—	—	—
Conversion of Class B common shares to common shares	40	29	(40)	(29)	—	—	—
Purchase and retirement of common shares	(225)	(158)	—	—	—	—	(8,509)
Balance at June 30, 2019	<u>39,233</u>	<u>\$ 27,245</u>	<u>26,302</u>	<u>\$ 18,264</u>	<u>90</u>	<u>\$ (1,992)</u>	<u>\$ 710,703</u>
Balance at March 31, 2018	38,724	\$ 26,891	25,637	\$ 17,804	88	\$ (1,992)	\$ 703,194
Issuance of 3% stock dividend	—	—	—	—	—	—	—
Conversion of Class B common shares to common shares	32	23	(32)	(23)	—	—	—
Purchase and retirement of common shares	(111)	(77)	—	—	—	—	(3,229)
Balance at June 30, 2018	<u>38,645</u>	<u>\$ 26,837</u>	<u>25,605</u>	<u>\$ 17,781</u>	<u>88</u>	<u>\$ (1,992)</u>	<u>\$ 699,965</u>
Balance at December 31, 2018	38,544	\$ 26,767	25,584	\$ 17,767	88	\$ (1,992)	\$ 696,535
Issuance of 3% stock dividend	1,150	798	767	532	2	—	32,999
Conversion of Class B common shares to common shares	49	35	(49)	(35)	—	—	—
Purchase and retirement of common shares	(510)	(355)	—	—	—	—	(18,831)
Balance at June 30, 2019	<u>39,233</u>	<u>\$ 27,245</u>	<u>26,302</u>	<u>\$ 18,264</u>	<u>90</u>	<u>\$ (1,992)</u>	<u>\$ 710,703</u>
Balance at December 31, 2017	37,960	\$ 26,361	24,891	\$ 17,285	85	\$ (1,992)	\$ 656,752
Issuance of 3% stock dividend	1,125	781	746	518	3	—	58,689
Conversion of Class B common shares to common shares	32	22	(32)	(22)	—	—	—
Purchase and retirement of common shares	(472)	(327)	—	—	—	—	(15,476)
Balance at June 30, 2018	<u>38,645</u>	<u>\$ 26,837</u>	<u>25,605</u>	<u>\$ 17,781</u>	<u>88</u>	<u>\$ (1,992)</u>	<u>\$ 699,965</u>

Note 5 — Fair Value Measurements

Current accounting guidance defines fair value as the price that would be received on the sale of an asset, or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Guidance requires disclosure of the extent to which fair value is used to measure financial assets and liabilities, the inputs utilized in calculating valuation measurements, and the effect of the measurement of significant unobservable inputs on earnings, or changes in net assets, as of the measurement date. Guidance establishes a three-level valuation hierarchy based upon the transparency of inputs utilized in the measurement and valuation of financial assets or liabilities as of the measurement date. Level 1 inputs include quoted prices for identical instruments and are the most observable. Level 2 inputs include quoted prices for similar assets and observable inputs such as interest rates, foreign currency exchange rates, commodity rates and yield curves. Level 3 inputs are not observable in the market and include management's own judgments about the assumptions market participants would use in pricing the asset or liability. The use of observable and unobservable inputs is reflected in the hierarchy assessment disclosed in the table below.

As of June 30, 2019, December 31, 2018 and June 30, 2018, the Company held certain financial assets that are required to be measured at fair value on a recurring basis. These included derivative hedging instruments related to the purchase of certain raw materials and foreign currencies, investments in trading securities and available for sale securities. The Company's available for sale securities principally consist of municipal bonds and variable rate demand notes.

The following table presents information about the Company's financial assets and liabilities measured at fair value as of June 30, 2019, December 31, 2018 and June 30, 2018 and indicate the fair value hierarchy of the valuation techniques utilized by the Company to determine such fair value:

	Estimated Fair Value June 30, 2019			
	Total Fair Value	Input Levels Used		
		Level 1	Level 2	Level 3
Cash and cash equivalents	\$ 57,857	\$ 57,857	\$ -	\$ -
Available for sale securities	206,687	3,078	203,609	-
Foreign currency forward contracts	(17)	-	(17)	-
Commodity futures contracts	(112)	(112)	-	-
Trading securities	71,375	71,375	-	-
Total assets measured at fair value	<u>\$ 335,790</u>	<u>\$ 132,198</u>	<u>\$ 203,592</u>	<u>\$ -</u>

	Estimated Fair Value December 31, 2018			
	Total Fair Value	Input Levels Used		
		Level 1	Level 2	Level 3
Cash and cash equivalents	\$ 110,899	\$ 110,899	\$ -	\$ -
Available for sale securities	183,289	3,000	180,289	-
Foreign currency forward contracts	(407)	-	(407)	-
Commodity futures contracts, net	(587)	(587)	-	-
Trading securities	62,260	62,260	-	-
Total assets measured at fair value	<u>\$ 355,454</u>	<u>\$ 175,572</u>	<u>\$ 179,882</u>	<u>\$ -</u>

	Estimated Fair Value June 30, 2018			
	Total Fair Value	Input Levels Used		
		Level 1	Level 2	Level 3
Cash and cash equivalents	\$ 38,334	\$ 38,334	\$ -	\$ -
Available for sale securities	192,392	-	192,392	-
Foreign currency forward contracts	-	-	-	-
Commodity futures contracts	(904)	(904)	-	-
Trading securities	65,000	65,000	-	-
Total assets measured at fair value	<u>\$ 294,822</u>	<u>\$ 102,430</u>	<u>\$ 192,392</u>	<u>\$ -</u>

The fair value of the Company's industrial revenue development bonds at June 30, 2019, December 31, 2018 and June 30, 2018 were valued using Level 2 inputs which approximates the carrying value of \$7,500 for the respective periods. Interest rates on these bonds are reset weekly based on current market conditions.

Note 6 — Derivative Instruments and Hedging Activities

From time to time, the Company uses derivative instruments, including foreign currency forward contracts and commodity futures contracts to manage its exposures to foreign exchange and commodity prices. Commodity futures contracts are intended and effective as hedges of market price risks associated with the anticipated purchase of certain raw materials (primarily sugar). Foreign currency forward contracts are intended and effective as hedges of the Company's exposure to the variability of cash flows, primarily related to the foreign exchange rate changes of products manufactured in Canada and sold in the United States, and periodic equipment purchases from foreign suppliers denominated in a foreign currency. The Company does not engage in trading or other speculative use of derivative instruments

The Company recognizes all derivative instruments as either assets or liabilities at fair value in the Condensed Consolidated Statement of Financial Position. Derivative assets are recorded in other receivables and derivative liabilities are recorded in accrued liabilities. The Company uses hedge accounting for its foreign currency and commodity derivative instruments as discussed above. Derivatives that qualify for hedge accounting are designated as cash flow hedges by formally documenting the hedge relationships, including identification of the hedging instruments, the hedged items and other critical terms, as well as the Company's risk management objectives and strategies for undertaking the hedge transaction.

Changes in the fair value of the Company's cash flow hedges are recorded in accumulated other comprehensive loss, net of tax, and are reclassified to earnings in the periods in which earnings are affected by the hedged item. Substantially all amounts reported in accumulated other comprehensive loss for commodity derivatives are expected to be reclassified to cost of goods sold. Approximately \$191 of this accumulated comprehensive loss is expected to be reclassified as a charge to earnings in 2019 and \$(79) of this accumulated comprehensive loss is expected to be reclassified as a gain to earnings in 2020. Approximately \$4 and \$13 reported in accumulated other comprehensive loss for foreign currency derivatives are expected to be reclassified to other income, net in 2019 and 2020, respectively.

The following table summarizes the Company's outstanding derivative contracts and their effects on its Condensed Consolidated Statements of Financial Position at June 30, 2019, December 31, 2018 and June 30, 2018:

	June 30, 2019		
	Notional Amounts	Assets	Liabilities
Derivatives designated as hedging instruments:			
Foreign currency forward contracts	\$ 11,050	\$ -	\$ (17)
Commodity futures contracts	6,911	120	(232)
Total derivatives		<u>\$ 120</u>	<u>\$ (249)</u>
	December 31, 2018		
	Notional Amounts	Assets	Liabilities
Derivatives designated as hedging instruments:			
Foreign currency forward contracts	\$ 11,050	\$ -	\$ (407)
Commodity futures contracts	9,580	92	(679)
Total derivatives		<u>\$ 92</u>	<u>\$ (1,086)</u>
	June 30, 2018		
	Notional Amounts	Assets	Liabilities
Derivatives designated as hedging instruments:			
Foreign currency forward contracts	\$ -	\$ -	\$ -
Commodity futures contracts	9,058	11	(915)
Total derivatives		<u>\$ 11</u>	<u>\$ (915)</u>

The effects of derivative instruments on the Company's Condensed Consolidated Statements of Earnings and Retained Earnings and the Condensed Consolidated Statements of Comprehensive Earnings for periods ended June 30, 2019 and June 30, 2018 are as follows:

	For Quarter Ended June 30, 2019		
	Gain (Loss) Recognized in OCI	Gain (Loss) Reclassified from Accumulated OCI into Earnings	Gain (Loss) on Amount Excluded from Effectiveness Testing Recognized in Earnings
Foreign currency forward contracts	\$ 180	\$ -	\$ -
Commodity futures contracts	(123)	(162)	-
Total	\$ 57	\$ (162)	\$ -

	For Quarter Ended June 30, 2018		
	Gain (Loss) Recognized in OCI	Gain (Loss) Reclassified from Accumulated OCI into Earnings	Gain (Loss) on Amount Excluded from Effectiveness Testing Recognized in Earnings
Foreign currency forward contracts	\$ -	\$ 20	\$ -
Commodity futures contracts	(377)	(568)	-
Total	\$ (377)	\$ (548)	\$ -

	For Year to Date Ended June 30, 2019		
	Gain (Loss) Recognized in OCI	Gain (Loss) Reclassified from Accumulated OCI into Earnings	Gain (Loss) on Amount Excluded from Effectiveness Testing Recognized in Earnings
Foreign currency forward contracts	\$ 390	\$ -	\$ -
Commodity futures contracts	217	(258)	-
Total	\$ 607	\$ (258)	\$ -

	For Year to Date Ended June 30, 2018		
	Gain (Loss) Recognized in OCI	Gain (Loss) Reclassified from Accumulated OCI into Earnings	Gain (Loss) on Amount Excluded from Effectiveness Testing Recognized in Earnings
Foreign currency forward contracts	\$ (11)	\$ 67	\$ -
Commodity futures contracts	(1,838)	(902)	-
Total	\$ (1,849)	\$ (835)	\$ -

Note 7 — Pension Plans

From 2012 to 2014, the Company received periodic notices from the Bakery, Confectionery, Tobacco Workers and Grain Millers International Union Pension Plan (Plan), a multi-employer defined benefit pension plan for certain Company union employees, that the Plan's actuary certified the Plan to be in "critical status" as defined by the Pension Protection Act (PPA) and the Pension Benefit Guaranty Corporation (PBGC); and that a plan of rehabilitation was adopted by the trustees of the Plan in fourth quarter 2012. Since 2015, the Company has received annual notices that the Plan is in "critical and declining status", as defined by the PPA and PBGC, and that amendments to the rehabilitation plan were adopted. A designation of "critical and declining status" implies that the Plan is expected to become insolvent in the next 20 years. The Plan's trustees project that the Plan will be insolvent in 2030.

The Company has been advised that its withdrawal liability would have been \$81,600, \$82,200 and \$72,700 if it had withdrawn from the Plan during 2018, 2017 and 2016, respectively. Should the Company actually withdraw from the Plan at a future date, a withdrawal liability, which could be higher than the above discussed amounts, could be payable to the Plan.

The amended rehabilitation plan requires that employer contributions include 5% compounded annual surcharge increases each year for an unspecified period of time beginning January 2013 (in addition to the 5% interim surcharge initiated in June 2012) as well as certain plan benefit reductions. The Company's pension expense for this Plan for first half 2019 and 2018 was \$1,548 and \$1,517, respectively (\$2,836 and \$2,617 for twelve months 2018 and 2017, respectively). The aforementioned expense includes surcharges of \$496 and \$434 for first half 2019 and 2018, respectively (\$811 and \$656 for twelve months 2018 and 2017, respectively), as required under the amended plan of rehabilitation.

The Company is currently unable to determine the ultimate outcome of the above discussed matter and therefore is unable to determine the effects on its consolidated financial statements, but the ultimate outcome or the effects of any modifications to the current rehabilitation plan could be material to its consolidated results of operations or cash flows in one or more future periods.

Note 8 — Accumulated Other Comprehensive Earnings (Loss)

Accumulated Other Comprehensive Earnings (Loss) consists of the following components:

	Foreign Currency Translation	Investments	Foreign Currency Derivatives	Commodity Derivatives	Postretirement and Pension Benefits	Accumulated Other Comprehensive Earnings (Loss)
Balance at March 31, 2019	\$ (23,768)	\$ (404)	\$ (150)	\$ (114)	\$ 3,918	\$ (20,518)
Other comprehensive earnings (loss) before reclassifications	205	898	137	(94)	-	1,146
Reclassifications from accumulated other comprehensive loss	-	-	-	124	(289)	(165)
Other comprehensive earnings (loss) net of tax	205	898	137	30	(289)	981
Balance at June 30, 2019	\$ (23,563)	\$ 494	\$ (13)	\$ (84)	\$ 3,629	\$ (19,537)
Balance at March 31, 2018	\$ (22,650)	\$ (2,005)	\$ 16	\$ (830)	\$ 3,786	\$ (21,683)
Other comprehensive earnings (loss) before reclassifications	(1,674)	(22)	(1)	(286)	-	(1,983)
Reclassifications from accumulated other comprehensive loss	-	-	(15)	431	(251)	165
Other comprehensive earnings (loss) net of tax	(1,674)	(22)	(16)	145	(251)	(1,818)
Adoption of ASU 2018-02	-	-	-	-	-	-
Balance at June 30, 2018	\$ (24,324)	\$ (2,027)	\$ -	\$ (685)	\$ 3,535	\$ (23,501)
Balance at December 31, 2018	\$ (24,159)	\$ (1,516)	\$ (309)	\$ (444)	\$ 4,206	\$ (22,222)
Other comprehensive earnings (loss) before reclassifications	596	2,010	296	164	-	3,066
Reclassifications from accumulated other comprehensive loss	-	-	-	196	(577)	(381)
Other comprehensive earnings (loss) net of tax	596	2,010	296	360	(577)	2,685
Balance at June 30, 2019	\$ (23,563)	\$ 494	\$ (13)	\$ (84)	\$ 3,629	\$ (19,537)
Balance at December 31, 2017	\$ (24,262)	\$ (889)	\$ 51	\$ 20	\$ 3,289	\$ (21,791)
Other comprehensive earnings (loss) before reclassifications	(62)	(970)	(9)	(1,393)	-	(2,434)
Reclassifications from accumulated other comprehensive loss	-	-	(51)	684	(502)	131
Other comprehensive earnings (loss) net of tax	(62)	(970)	(60)	(709)	(502)	(2,303)
Adoption of ASU 2018-02	-	(168)	9	4	748	593
Balance at June 30, 2018	\$ (24,324)	\$ (2,027)	\$ -	\$ (685)	\$ 3,535	\$ (23,501)

The amounts reclassified from accumulated other comprehensive income (loss) consisted of the following:

Details about Accumulated Other Comprehensive Income Components	Quarter Ended		Year to Date Ended		Location of (Gain) Loss Recognized in Earnings
	June 30, 2019	June 30, 2018	June 30, 2019	June 30, 2018	
Foreign currency derivatives	\$ -	\$ (20)	\$ -	\$ (67)	Other income, net
Commodity derivatives	162	568	258	902	Product cost of goods sold
Postretirement and pension benefits	(380)	(331)	(761)	(662)	Other income, net
Total before tax	(218)	217	(503)	173	
Tax (expense) benefit	53	(52)	122	(42)	
Net of tax	<u>\$ (165)</u>	<u>\$ 165</u>	<u>\$ (381)</u>	<u>\$ 131</u>	

Note 9 — Restricted Cash

Restricted cash comprises certain cash deposits of the Company's Spanish subsidiary with international banks that are pledged as collateral for letters of credit and bank borrowings.

Note 10 — Bank Loans

Bank loans consist of short term (less than 120 days) borrowings by the Company's Spanish subsidiary that are held by international banks. The weighted-average interest rate as of June 30, 2019 and 2018 was 3.0% and 2.0%, respectively.

Note 11 — Leases

The Company leases certain buildings, land and equipment that are classified as operating leases. Our leases have remaining lease terms of up to approximately 3 years. In the second quarter and first half of 2019, our operating lease cost and cash paid for operating lease liabilities totaled \$168 and \$335, respectively, which is classified in cash flows from operating activities. As of June 30, 2019, operating lease right-of-use assets and operating lease liabilities were both \$1,258. The weighted-average remaining lease term related to our operating leases was 1.9 years as of June 30, 2019. The weighted-average discount rate related to our operating leases was 3.1% as of June 30, 2019. Maturities of our operating lease liabilities at June 30, 2019 are as follows: \$319 in 2019, \$578 in 2020, \$300 in 2021, and \$61 in 2022.

The Company, as lessor, rents certain commercial real estate to third party lessees. The cost and accumulated depreciation related to these leased properties were \$36,385 and \$9,890, respectively, as of June 30, 2019. Terms of such leases, including renewal options, may be extended for up to sixty years, many of which provide for periodic adjustment of rent payments based on changes in consumer or other price indices. The Company recognizes lease income on a straight-line basis over the lease term. Lease income in second quarter and first half 2019 was \$751 and \$1,500, respectively, and is classified in cash flows from operating activities.

Note 12 — Contingencies

In the ordinary course of business, the Company is, from time to time, subject to a variety of active or threatened legal proceedings and claims. While it is not possible to predict the outcome of such matters with certainty, in the Company's opinion, both individually and in the aggregate, they are not expected to have a material effect on the Company's financial condition, results of operations or cash flows.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This financial review discusses the Company's financial condition, results of operations, liquidity and capital resources and other matters. Dollars are presented in thousands, except per share amounts. This review should be read in conjunction with the accompanying Condensed Consolidated Financial Statements and related notes included in this Form 10-Q and with the Company's Consolidated Financial Statements and related notes and Management's Discussion and Analysis of Financial Condition and Results of Operations included in the Company's Form 10-K for the year ended December 31, 2018 (the "2018 Form 10-K").

Net product sales were \$106,021 in second quarter 2019 compared to \$105,623 in second quarter 2018, an increase of \$398 or 0.4%. First half 2019 net product sales were \$207,040 compared to \$206,482 in first half 2018, an increase of \$558 or 0.3%. Second quarter and first half 2019 net product sales include increases in domestic sales of approximately 1.6% and 0.8%, respectively. Lower foreign net product sales adversely affected reported consolidated net product sales in both second quarter and first half 2019 compared to the corresponding periods in 2018. Foreign net product sales were unfavorably impacted by the timing of certain sales in the comparative periods as well as a stronger U.S. dollar and the related translation of foreign sales. Second quarter and first half 2019 net product sales also benefited from higher price realization which allowed the Company to recover some product margin decline resulting from increasing input costs.

Product cost of goods sold were \$65,945 in second quarter 2019 compared to \$67,481 in second quarter 2018, and first half 2019 product cost of goods sold were \$130,801 compared to \$133,315 in first half 2018. Product cost of goods sold includes \$66 and \$53 of certain deferred compensation expenses in second quarter 2019 and 2018, respectively, and \$246 and \$67 of certain deferred compensation expenses in first half 2019 and 2018, respectively. These deferred compensation expenses principally result from the changes in the market value of investments and investment income from trading securities relating to compensation deferred in previous years and are not reflective of current operating results. Adjusting for the aforementioned, product cost of goods sold decreased from \$67,428 in second quarter 2018 to \$65,879 in second quarter 2019, a decrease of \$1,549 or 2.3%; and decreased from \$133,248 in first half 2018 to \$130,555 in first half 2019, a decrease of \$2,693 or 2.0%. As a percentage of net product sales, adjusted product cost of goods sold was 62.1% and 63.8% in second quarter 2019 and 2018, respectively, a favorable decrease of 1.7 percentage points; and adjusted product cost of goods sold was 63.1% and 64.5% in first half 2019 and 2018, respectively, a favorable decrease of 1.4 percentage points. Higher price realization contributed to the aforementioned favorable decrease in cost of goods sold as a percentage of net product cost in second quarter and first half 2019.

The Company is continuing its investments in its plant manufacturing operations to meet new consumer and customer demands, achieve quality improvements, and increase operational efficiencies. Plant efficiencies driven by capital investments and ongoing cost containment programs contributed to the improved gross profit margins discussed above. The prior year 2018 product cost of goods sold was adversely affected by the implementation and start-up of new manufacturing packaging lines and resulting operational inefficiencies as well as unfavorable experience from certain Company employee benefit self-insurance programs.

Selling, marketing and administrative expenses were \$28,216 in second quarter 2019 compared to \$28,752 in second quarter 2018, and first half 2019 selling, marketing and administrative expenses were \$59,324 compared to \$54,609 in first half 2018. Selling, marketing and administrative expenses include \$1,767 and \$1,551 of certain deferred compensation expenses in second quarter 2019 and 2018, respectively, and \$6,590 and \$1,948 of certain deferred compensation expenses in first half 2019 and 2018, respectively. As discussed above, these expenses principally result from changes in the market value of investments and investment income from trading securities relating to compensation deferred in previous years, and are not reflective of current operating results. Adjusting for the aforementioned deferred compensation expenses, selling, marketing and administrative expenses decreased from \$27,201 in second quarter 2018 to \$26,449 in second quarter 2019, a decrease of \$752 or 2.8%; and selling, marketing and administrative expenses increased from \$52,661 in first half 2018 to \$52,734 in first half 2019, an increase of \$73 or 0.1%. As a percentage of net product sales, adjusted selling, marketing and administrative expenses decreased from 25.8% in second quarter 2018 to 25.0% in second quarter 2019, a favorable decrease of 0.8 percentage points as a percent of net sales, and selling, marketing and administrative expenses were 25.5% in both first half 2018 and 2019 as a percent of net sales. The decrease in adjusted selling, marketing and administrative

expenses in second quarter 2019 principally reflects decreases in customer freight, delivery and warehousing, and legal and professional fees in the second quarter 2019, compared to second quarter 2018.

Selling, marketing and administrative expenses include \$11,185 and \$11,386 for customer freight, delivery and warehousing expenses in second quarter 2019 and 2018, respectively, a decrease of \$201 or 1.8%. These expenses were \$22,217 and \$21,606 in first half 2019 and 2018, respectively, an increase of \$611 or 2.8%. These expenses were 10.5% and 10.8% of net product sales in second quarter 2019 and 2018, respectively, and were 10.7% and 10.5% of net product sales in first half 2019 and 2018, respectively. Although freight and delivery expenses remain elevated compared to historical levels, we experienced some moderation and declines in customer freight and delivery rates in second quarter 2019 compared to second quarter 2018.

Earnings from operations were \$12,515 in second quarter 2019 compared to \$10,368 in second quarter 2018, and were \$18,273 in first half 2019 compared to \$20,210 in first half 2018. Earnings from operations include \$1,833 and \$1,604 of certain deferred compensation expenses in second quarter 2019 and 2018; respectively, and include \$6,836 and \$2,015 of certain deferred compensation expenses in first half 2019 and 2018, respectively, which are discussed above. Adjusting for these deferred compensation costs and expenses, earnings from operations were \$14,348 and \$11,972 in second quarter 2019 and 2018, respectively, an increase of \$2,376 or 19.8%; and adjusted operating earnings were \$25,109 and \$22,225 in first half 2019 and 2018, respectively, an increase of \$2,884 or 13.0%. As a percentage of net product sales, these adjusted operating earnings were 13.5% and 11.3% in second quarter 2019 and 2018, respectively, a favorable increase of 2.2 percentage points as a percentage of net product sales; and as a percentage of net product sales, these adjusted operating earnings were 12.1% and 10.8% in first half 2019 and 2018, respectively, a favorable increase of 1.3 percentage points as a percentage of net product sales. The improvement in adjusted earnings from operations principally reflects the benefits of higher price realization as well as the reduction and containment of certain costs and expense as discussed above.

Management believes the comparisons presented in the preceding paragraphs, after adjusting for changes in deferred compensation, are more reflective of the underlying operations of the Company.

Other income, net was \$3,053 in second quarter 2019 compared to \$3,363 in second quarter 2018, an unfavorable decrease of \$310; and other income, net, was \$9,070 in first half 2019 compared to \$3,884 in first half 2018, a favorable increase of \$5,186. Other income, net for second quarter 2019 and 2018 includes net gains and investment income of \$1,833 and \$1,604, respectively, on trading securities which provide an economic hedge of the Company's deferred compensation liabilities; and other income, net for first half 2019 and 2018 includes net gains and investment income of \$6,836 and \$2,015, respectively, on trading securities. These changes in trading securities were substantially offset by a like amount of deferred compensation expense included in product cost of goods sold and selling, marketing, and administrative expenses in the respective periods as discussed above. Other income, net for second quarter 2019 and 2018 includes investment income on available for sale securities of \$1,109 and \$873 in 2019 and 2018, respectively; and other income, net for first half 2019 and 2018 includes investment income on available for sale securities of \$2,181 and \$1,720 in 2019 and 2018, respectively. Other income, net also includes gains (losses) on foreign exchange of \$(211) and \$627 in second quarter 2019 and 2018, respectively, and \$(446) and \$(277) in first half 2019 and 2018, respectively.

The consolidated effective tax rates were 25.8% and 23.7% in second quarter 2019 and 2018, respectively, and 25.2% and 22.9% in first half 2019 and 2018, respectively. These higher tax rates in 2019 principally reflect higher state and foreign income tax expense, including the effects of certain international tax provisions relating to U.S. tax reform legislation that became effective at the beginning of 2018.

Net earnings attributable to Tootsie Roll Industries, Inc. were \$11,556 (after \$12 net loss attributed to non-controlling interests) in second quarter 2019 compared to \$10,489 (after \$19 net loss attributed to non-controlling interests) in second quarter 2018, and earnings per share were \$0.18 and \$0.16 in second quarter 2019 and 2018, respectively, an increase of \$0.02 per share, or 12.5%. First half 2019 net earnings attributable to Tootsie Roll Industries, Inc. were \$20,511 (after \$56 net loss attributed to non-controlling interests) compared to first half 2018 net earnings of \$18,614 (after \$43 net loss attributed to non-controlling interests), and net earnings per share were \$0.31 and \$0.28 in first half 2019 and first half 2018, respectively, an increase of \$0.03 per share or 10.7%. Earnings per share attributable to Tootsie Roll Industries, Inc. for second quarter and first half 2019 did benefit from the reduction in average shares outstanding resulting from purchases in the open market by the Company of its common

stock. Average shares outstanding decreased from 66,104 in second quarter 2018 to 65,559 in second quarter 2019, and from 66,232 in first half 2018 to 65,722 in first half 2019.

Goodwill and intangibles are assessed annually as of December 31 or whenever events or circumstances indicate that the carrying values may not be recoverable from future cash flows. The Company has not identified any triggering events, as defined, or other adverse information that would indicate a material impairment of its goodwill or intangibles in first half 2019. There were also no impairments in the comparative first half 2018 period or in calendar year 2018.

As more fully discussed in Note 1, the Company adopted the new accounting revenue recognition guidance (ASC 606) effective January 1, 2018. As a result of adoption, the cumulative impact to retained earnings at January 1, 2018 was a net after-tax increase of \$3,319 (\$4,378 pre-tax). The adoption principally changed the timing of recognition of certain trade promotions and related adjustments thereto which affect net product sales. Revenue for net product sales continues to be recognized at a point in time when products are delivered to or picked up by the customer, as designated by customers' purchase orders, as discussed in Note 1.

From 2012 to 2014, the Company received periodic annual notices from the Bakery, Confectionery, Tobacco Workers and Grain Millers International Union Pension Plan (Plan), a multi-employer defined benefit pension plan for certain Company union employees, that the Plan's actuary certified the Plan to be in "critical status", as defined by the Pension Protection Act (PPA) and the Pension Benefit Guaranty Corporation (PBGC) and that plans of rehabilitation were adopted by the trustees of the Plan during these years. In 2015, the Plan's status was changed to "critical and declining status", as defined by the PPA and PBGC, for the plan year beginning January 1, 2015. A designation of "critical and declining status" implies that the Plan is expected to become insolvent in the next 20 years, and the Plan is projected to become insolvent in 2030. During second quarter 2019, the Company received updated notices that the Plan remains in "critical and declining status for the plan year beginning January 1, 2019. These new notices also advised that the Plan trustees were considering the reduction or elimination of certain retirement benefits and may seek assistance from the PBGC. Plans in "critical and declining status" may elect to suspend (temporarily or permanently) some benefits payable to all categories of participants, including retired participants, except retirees that are disabled or over the age of 80. Suspensions must be equally distributed and cannot drop below 110% of what would otherwise be guaranteed by the PBGC.

Based on these updated notices, the Plan's funded percentage (plan investment assets as a percentage of plan liabilities), as defined, were 51.6%, 54.7%, and 57.0% as of the most recent valuation dates available, January 1, 2018, 2017, and 2016, respectively (these valuation dates are as of the beginning of each Plan year). These funded percentages are based on actuarial values, as defined, and do not reflect the actual market value of Plan investments as of these dates. If the market value of investments had been used as of January 1, 2018, the funded percentage would be 54.2% (not 51.6%). As of the January 1, 2018 valuation date (most recent valuation available), only 18% of Plan participants were current active employees, 52% were retired or separated from service and receiving benefits, and 30% were retired or separated from service and entitled to future benefits. The Company understands that the Plan is currently exploring additional restructuring measures which include incentives to participating employers in exchange for providing additional future cash contributions as well as suspension of certain retirement benefits.

The Company has been advised that its withdrawal liability would have been \$81,600, \$82,200, and \$72,700 if it had withdrawn from the Plan during 2018, 2017 and 2016, respectively. The decrease from 2017 to 2018 was driven by an increase in the PBGC interest rate, resulting in a decrease in the value of vested benefits, and an increase in the Plan's assets, as well as some decrease in the Plan's affected benefits; however, the aforementioned was offset by effects of the Company comprising a larger share of the Plan's contribution base. The Company's relative share of the Plan's contribution base has increased over the last several years, and management believes that this trend could continue indefinitely which will add upward pressure on the Company's withdrawal liability. Based on the above, including the Plan's projected insolvency in the year 2030, management believes that the Company's withdrawal liability could increase further in future years.

Based on the Company's updated actuarial study and certain provisions in ERISA and the law relating to withdrawal liability payments, management believes that the Company's liability would likely be limited to twenty annual payments of \$3,059 which have a present value in the range of \$35,900 to \$46,900 depending on the interest rate

used to discount these payments. While the Company's actuarial consultant does not believe that the Plan will suffer a future mass withdrawal (as defined) of participating employers, in the event of a mass withdrawal, the Company's annual withdrawal payments would theoretically be payable in perpetuity. Based on the Company's updated actuarial study, the present value of such perpetuities is in the range of \$50,100 to \$105,000 and would apply in the unlikely event that substantially all employers withdraw from the Plan. The aforementioned is based on a range of valuations and interest rates which the Company's actuary has advised is provided under the statute. Should the Company actually withdraw from the Plan at a future date, a withdrawal liability, which could be higher than the above discussed amounts, could be payable to the Plan.

The Company's current labor contract requires the Company's continued participation in this Plan through September 2022. The amended rehabilitation plan requires that employer contributions include 5% compounded annual surcharge increases each year for an unspecified period of time beginning in 2012 as well as certain plan benefit reductions. The Company's pension expense for this Plan for first half 2019 and 2018 was \$1,548 and \$1,517, respectively, which includes surcharges of \$496 and \$434, respectively.

The U.S. Congress has continued to explore and discuss various solutions, including financial assistance, for multi-employer pension plans (HR 397, the Butch Lewis Act). The Company is currently unable to determine the ultimate outcome of the above discussed multi-employer union pension matter and therefore is unable to determine the effects on its consolidated financial statements, but the ultimate outcome could be material to its consolidated results of operations or cash flows in one or more future periods. See also the Company's Consolidated Financial Statements and related notes and Management's Discussion and Analysis of Financial Condition and Results of Operations in the Company's 2018 Form 10-K.

LIQUIDITY AND CAPITAL RESOURCES

Net cash flows provided by operating activities were \$11,021 and \$6,395 in first half 2019 and 2018, respectively, a favorable increase of \$4,626. The increase in first half 2019 cash flows from operating activities principally reflects higher net earnings in first half 2019, the timing of sales and collections of accounts receivable and the timing of payments relating to income taxes payable, prepaid expenses and other assets.

Net cash used in investing activities was \$33,662 in first half 2019 compared to \$37,092 in first half 2018. Cash flows from investing activities reflect \$33,558 and \$49,742 of purchases of available for sale securities during first half 2019 and 2018, respectively, and \$12,120 and \$27,057 of sales and maturities of available for sale securities during first half 2019 and 2018, respectively. First half 2019 and 2018 investing activities include capital expenditures of \$9,945 and \$11,662, respectively. All capital expenditures in 2019 are expected to be funded from the Company's cash flow from operations and internal sources. The increase in capital expenditures in the prior year's first half 2018 reflects the purchase of new packaging lines at several manufacturing plants. In addition, Company management has committed approximately \$16,000 to a manufacturing plant rehabilitation upgrade and expansion of one of its manufacturing facilities in the U.S. Management expects the projected cash outlays for this project to be approximately \$4,000 in 2019, \$9,000 in 2020 and \$3,000 in 2021.

The Company's consolidated financial statements include bank borrowings of \$686 and \$420 at June 30, 2019 and 2018, respectively, all of which relates to its Spanish subsidiary. The Company had no other outstanding bank borrowings at June 30, 2019.

Financing activities include Company common stock purchases and retirements of \$19,186 and \$15,803 in first half 2019 and 2018, respectively. Cash dividends of \$11,699 and \$11,435 were paid in first half 2019 and 2018, respectively.

The Company's current ratio (current assets divided by current liabilities) was 4.7 to 1 at June 30, 2019 compared to 5.0 to 1 at December 31, 2018 and 4.2 to 1 at June 30, 2018. Net working capital was \$220,802 at June 30, 2019 compared to \$242,655 and \$198,851 at December 31, 2018 and June 30, 2018, respectively. The aforementioned net working capital amounts are principally reflected in aggregate cash and cash equivalents and short-term investments of \$140,560 at June 30, 2019 compared to \$186,039 and \$103,545 at December 31, 2018 and June 30, 2018, respectively. In addition, long term investments, principally debt securities comprising corporate and municipal bonds were \$195,359 at June 30, 2019, as compared to \$170,409 and \$192,181 at December 31, 2018 and June 30,

2018, respectively. Aggregate cash and cash equivalents and short and long-term investments were \$335,919, \$356,448, and \$295,726, at June 30, 2019, December 31, 2018 and June 30, 2018, respectively. The aforementioned includes \$71,375, \$62,260, and \$65,000 at June 30, 2019, December 31, 2018 and June 30, 2018, respectively, relating to trading securities which are used as an economic hedge for the Company's deferred compensation liabilities. Investments in corporate and municipal bonds, variable rate demand notes, and other debt securities that matured during first half 2019 and 2018 were generally used to purchase the Company's common stock or were replaced with debt securities of similar maturities.

The Company periodically contributes to a VEBA trust, managed and controlled by the Company, to fund the estimated future costs of certain employee health, welfare and other benefits. The Company is currently using these VEBA funds to pay the actual cost of such benefits through most of 2022. The VEBA trust held \$14,674, \$15,921 and \$17,825 of aggregate cash and cash equivalents at June 30, 2019, December 31, 2018 and June 30, 2018, respectively. This asset value is included in prepaid expenses and long-term other assets in the Company's Consolidated Statement of Financial Position. These assets are categorized as Level 1 within the fair value hierarchy.

ACCOUNTING PRONOUNCEMENTS

See Note 1 of the Company's Condensed Consolidated Financial Statements.

RISK FACTORS

There were no material changes to the risk factors disclosed in the Company's 2018 Form 10-K.

FORWARD-LOOKING STATEMENTS

This discussion and certain other sections contain forward-looking statements that are based largely on the Company's current expectations and are made pursuant to the safe harbor provision of the Private Securities Litigation Reform Act of 1995. Forward-looking statements can be identified by the use of words such as "anticipated," "believe," "expect," "intend," "estimate," "project," "plan" and other words of similar meaning in connection with a discussion of future operating or financial performance and are subject to certain factors, risks, trends and uncertainties that could cause actual results and achievements to differ materially from those expressed in the forward-looking statements. Such factors, risks, trends and uncertainties, which in some instances are beyond the Company's control, include the overall competitive environment in the Company's industry, changes in assumptions and judgments discussed above under the heading "Significant Accounting Policies and Estimates," and factors identified and referred to above under the heading "Risk Factors" in this report and under the heading "Risk Factors" in the Company's 2018 Form 10-K.

The risk factors identified and referred to above are believed to be significant factors, but not necessarily all of the significant factors that could cause actual results to differ from those expressed in any forward-looking statement. Readers are cautioned not to place undue reliance on such forward-looking statements, which are made only as of the date of this report. The Company undertakes no obligation to update such forward-looking statements.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

The Company is exposed to various market risks, including fluctuations in and sufficient availability of sugar, corn syrup, edible oils, including palm oils, cocoa, dextrose, milk and whey, and gum-base input ingredients and packaging, and fuel costs principally relating to freight and delivery fuel surcharges. The Company is exposed to exchange rate fluctuations in the Canadian dollar which is the currency used for a portion of the raw material and packaging material costs and all labor, benefits and local plant operating costs at its Canadian plants. The Company is exposed to exchange rate fluctuations in Mexico, Canada, and Spain where its subsidiaries sell products in their local currencies. The Company invests in securities with maturities dates of up to approximately three years which are generally held to maturity, and variable rate demand notes where interest rates are generally reset weekly, all of which limits the Company's exposure to interest rate fluctuations. There have been no material changes in the Company's market risks that would significantly affect the disclosures made in the Form 10-K for the year ended December 31, 2018.

ITEM 4. CONTROLS AND PROCEDURES

Under the supervision and with the participation of management, the Chief Executive Officer and Chief Financial Officer of the Company have evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures as of June 30, 2019 and, based on their evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that these controls and procedures are effective. Disclosure controls and procedures are designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. Disclosure controls and procedures are also designed to ensure that information is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

There has been no change in the Company's internal control over financial reporting that occurred during the Company's fiscal quarter ended June 30, 2019 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II — OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

Information on legal proceedings is included in Note 12 to the Condensed Consolidated Financial Statements.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table summarizes the Company's purchases of its common stock during the quarter ended June 30, 2019:

Period	(a) Total Number of Shares Purchased	(b) Average Price Paid per Share	Shares Purchased as Part of Publicly Announced Plans Or Programs	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs
Apr 1 to Apr 30	75,714	\$ 37.81	Not Applicable	Not Applicable
May 1 to May 31	68,955	39.43	Not Applicable	Not Applicable
Jun 1 to Jun 30	80,686	38.12	Not Applicable	Not Applicable
Total	225,355	\$ 38.42	Not Applicable	Not Applicable

While the Company does not have a formal or publicly announced stock purchase program, the Company's board of directors periodically authorizes a dollar amount for share purchases. The treasurer executes share purchase transactions according to these guidelines.

ITEM 6. EXHIBITS

Exhibits 31.1 — Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

Exhibits 31.2 — Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

Exhibit 32 — Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

Exhibit 101.INS - XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.

Exhibit 101.SCH - XBRL Taxonomy Extension Schema Document.

Exhibit 101.CAL - XBRL Taxonomy Extension Calculation Linkbase Document.

Exhibit 101.LAB - XBRL Taxonomy Extension Label Linkbase Document.

Exhibit 101.PRE - XBRL Taxonomy Extension Presentation Linkbase Document.

Exhibit 101.DEF - XBRL Taxonomy Extension Definition Linkbase Document.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

TOOTSIE ROLL INDUSTRIES, INC.

Date: August 8, 2019

BY: /S/ELLEN R. GORDON
Ellen R. Gordon
Chairman and Chief
Executive Officer

Date: August 8, 2019

BY: /S/G. HOWARD EMBER, JR.
G. Howard Ember, Jr.
Vice President Finance and
Chief Financial Officer

CERTIFICATION

I, Ellen R. Gordon, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Tootsie Roll Industries, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 8, 2019

By: /S/ELLEN R. GORDON

Ellen R. Gordon
Chairman and Chief
Executive Officer

CERTIFICATION

I, G. Howard Ember, Jr. certify that:

1. I have reviewed this quarterly report on Form 10-Q of Tootsie Roll Industries, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 8, 2019

By: /S/G. HOWARD EMBER, JR.

G. Howard Ember, Jr.
Vice President Finance and
Chief Financial Officer

Certificate Pursuant to Section 1350 of Chapter 63
Of Title 18 of the United States Code

Each of the undersigned officers of Tootsie Roll Industries, Inc. certifies that (i) the Quarterly Report on Form 10-Q of Tootsie Roll Industries, Inc. for the quarterly period ended June 30, 2019 (the Form 10-Q) fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and (ii) the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of Tootsie Roll Industries, Inc.

Dated: August 8, 2019

/S/ELLEN R. GORDON

Ellen R. Gordon
Chairman and Chief
Executive Officer

Dated: August 8, 2019

/S/G. HOWARD EMBER, JR.

G. Howard Ember, Jr.
Vice President Finance and
Chief Financial Officer